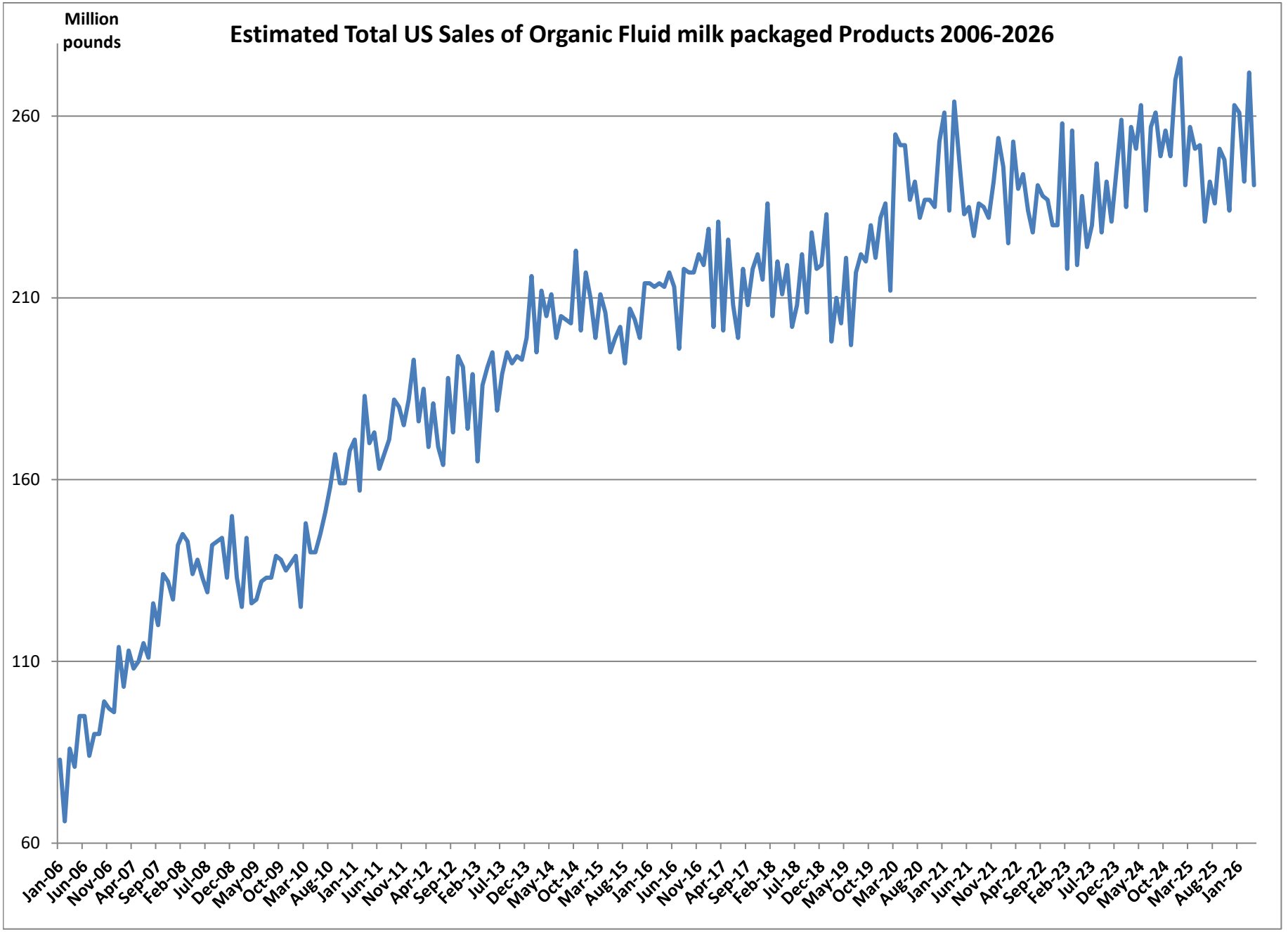
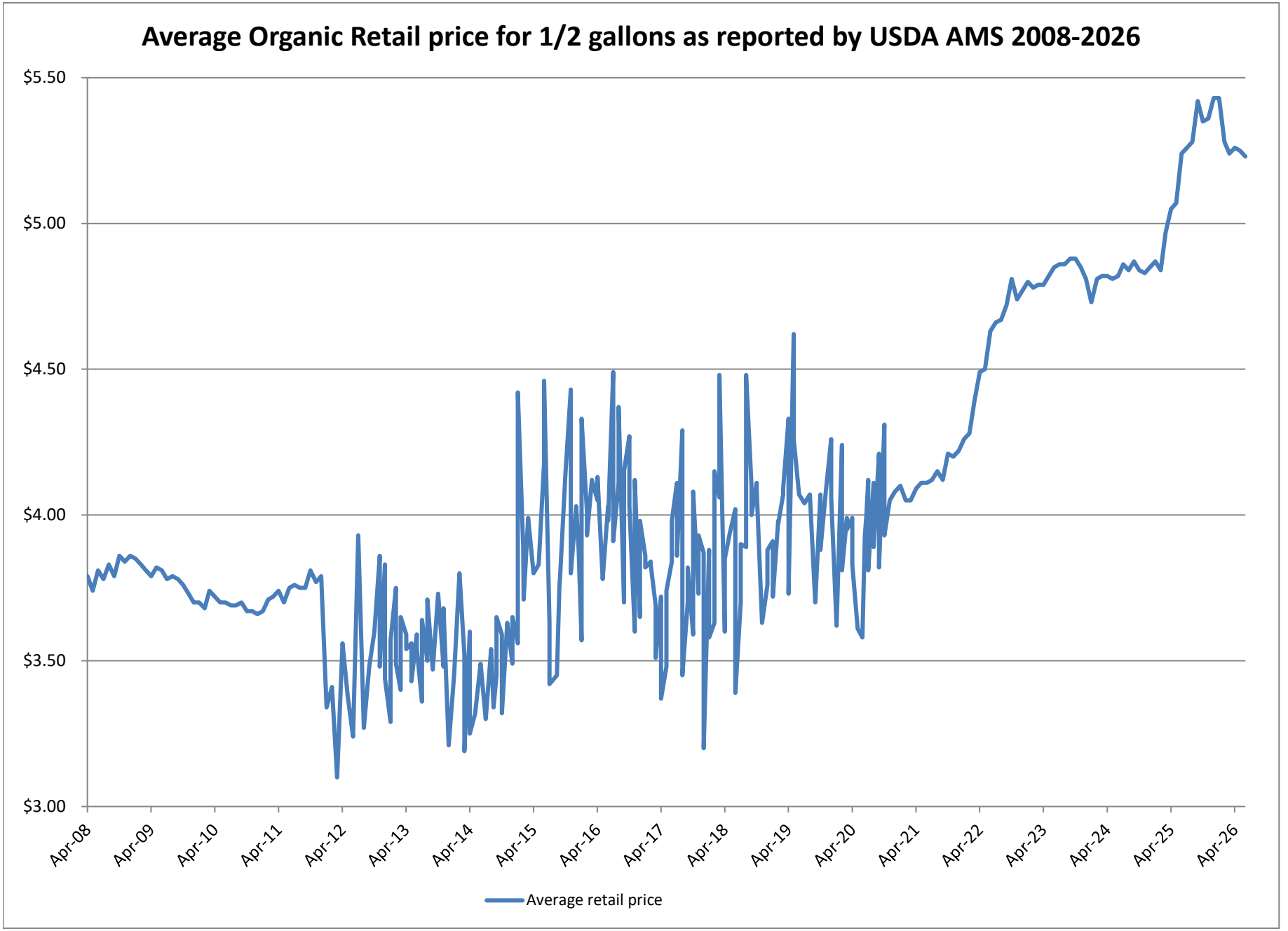
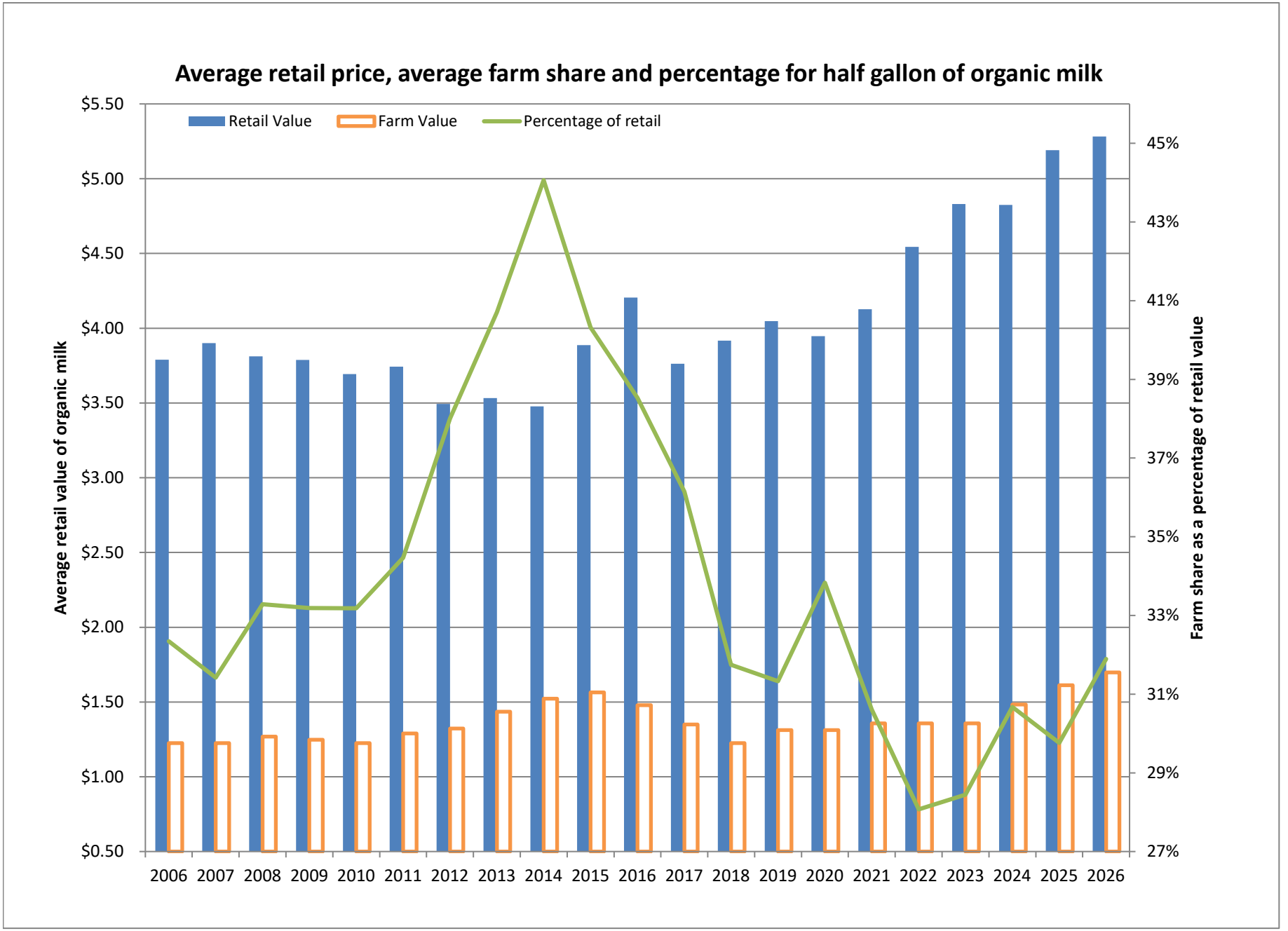
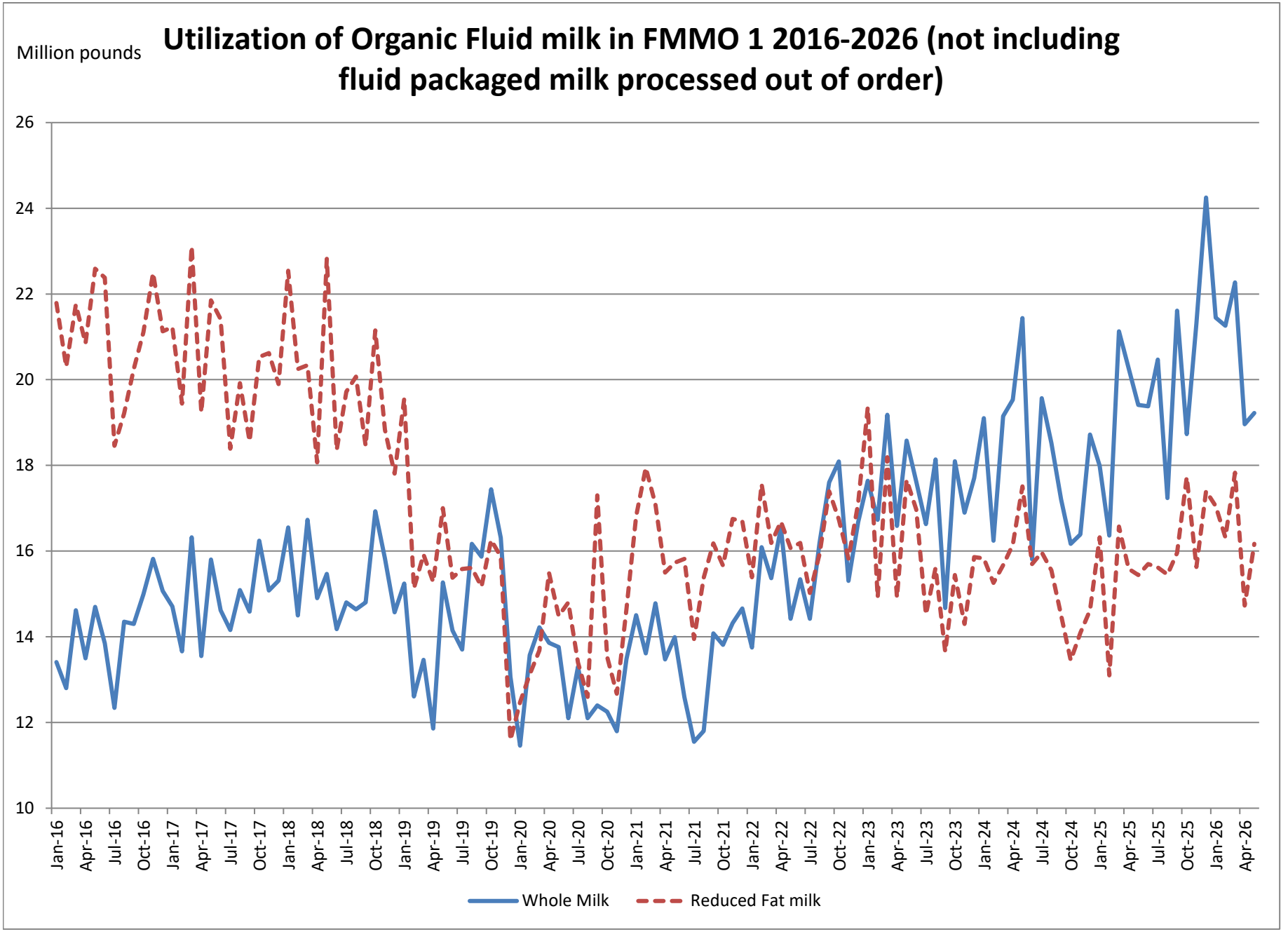
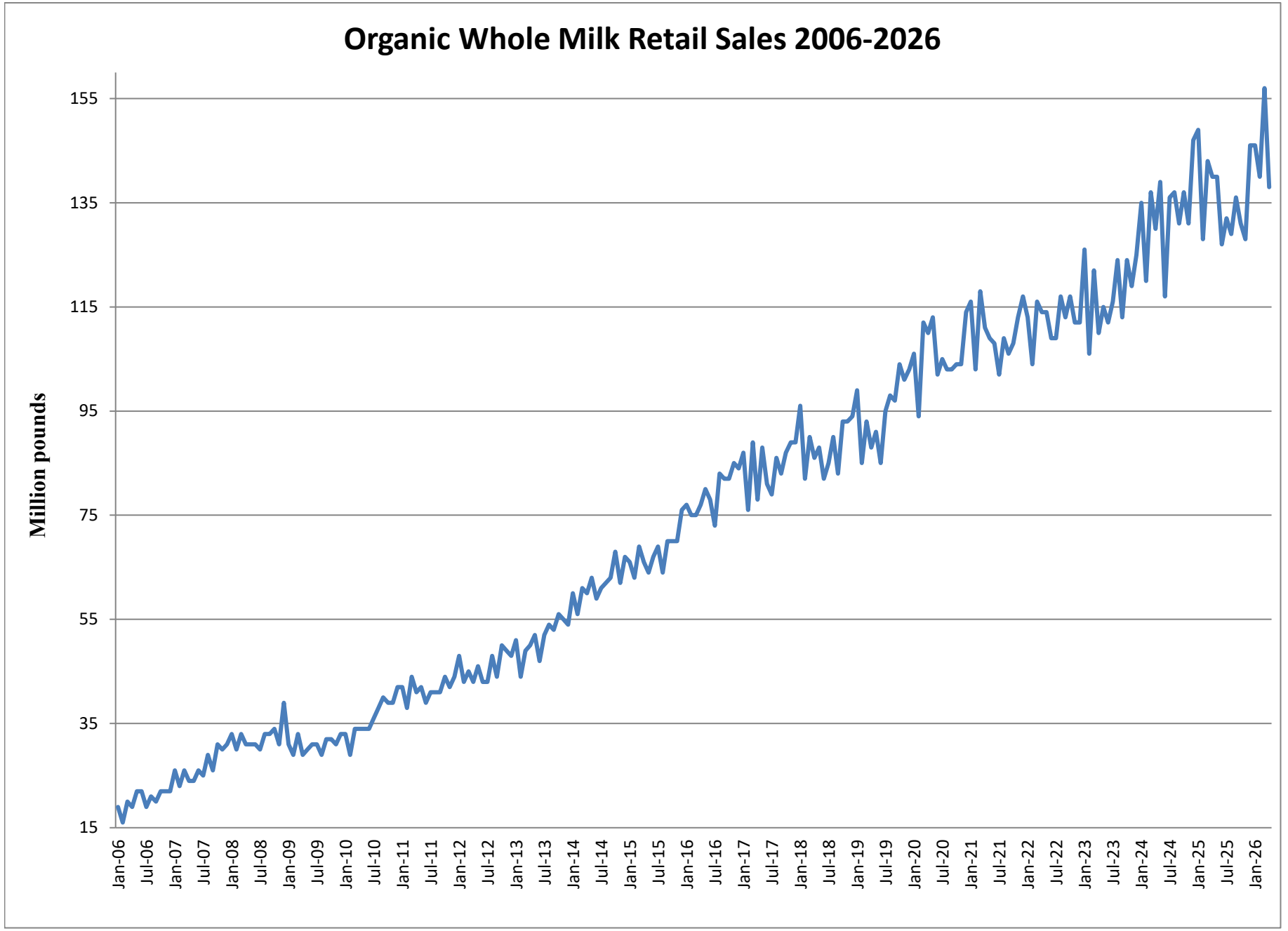
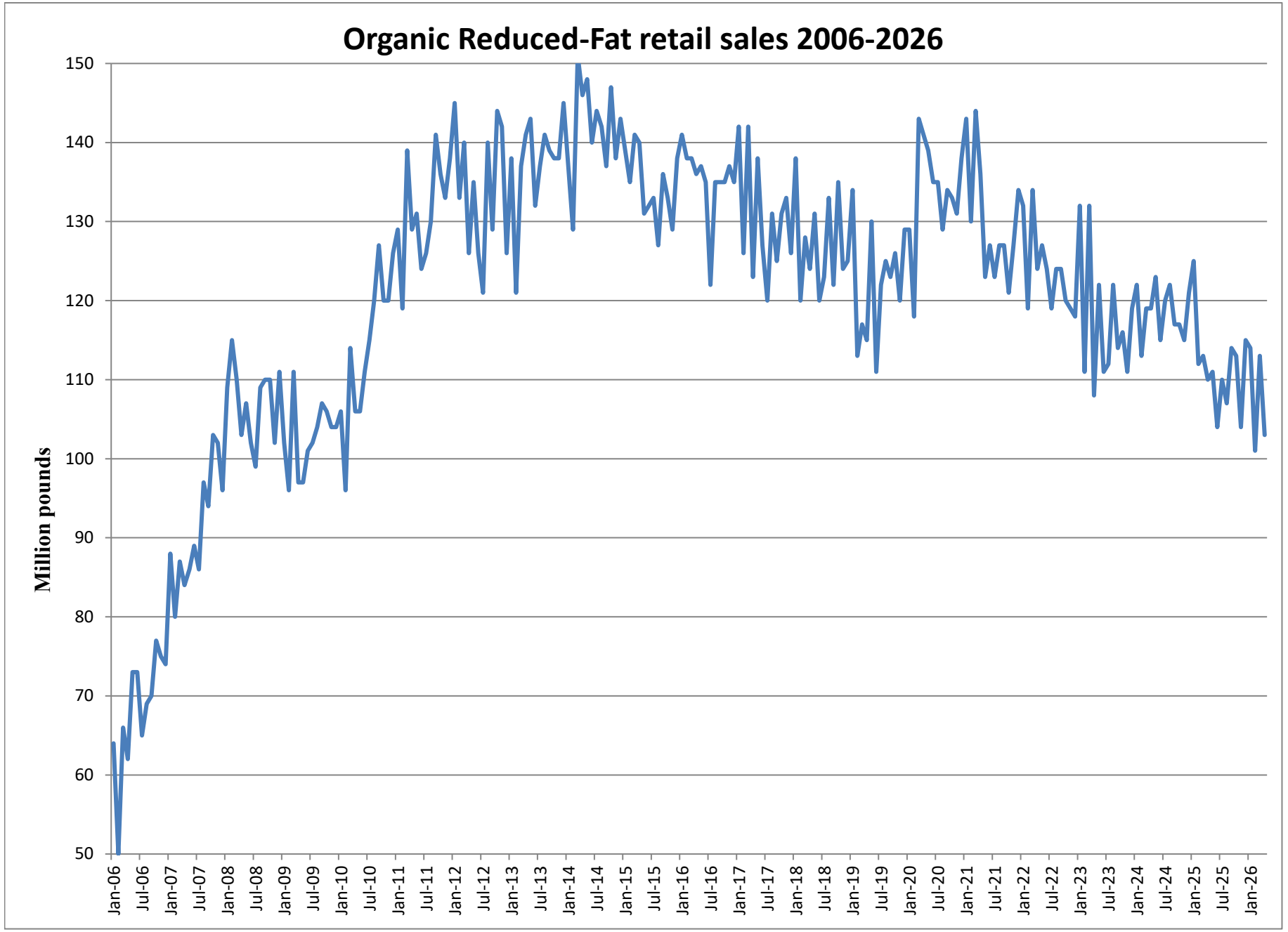

Million pounds
Estimated Total US Sales of Organic Fluid milk packaged Products 2006-2026
260
210
160
110
60
Jan-06
Jun-06
Nov-06
Apr-07
Sep-07
Feb-08
Jul-08
Dec-08
May-09
Oct-09
Mar-10
Aug-10
Jan-11
Jun-11
Nov-11
Apr-12
Sep-12
Feb-13
Jul-13
Dec-13
May-14
Oct-14
Mar-15
Aug-15
Jan-16
Jun-16
Nov-16
Apr-17
Sep-17
Feb-18
Jul-18
Dec-18
May-19
Oct-19
Mar-20
Aug-20
Jan-21
Jun-21
Nov-21
Apr-22
Sep-22
Feb-23
Jul-23
Dec-23
May-24
Oct-24
Mar-25
Aug-25
Jan-26

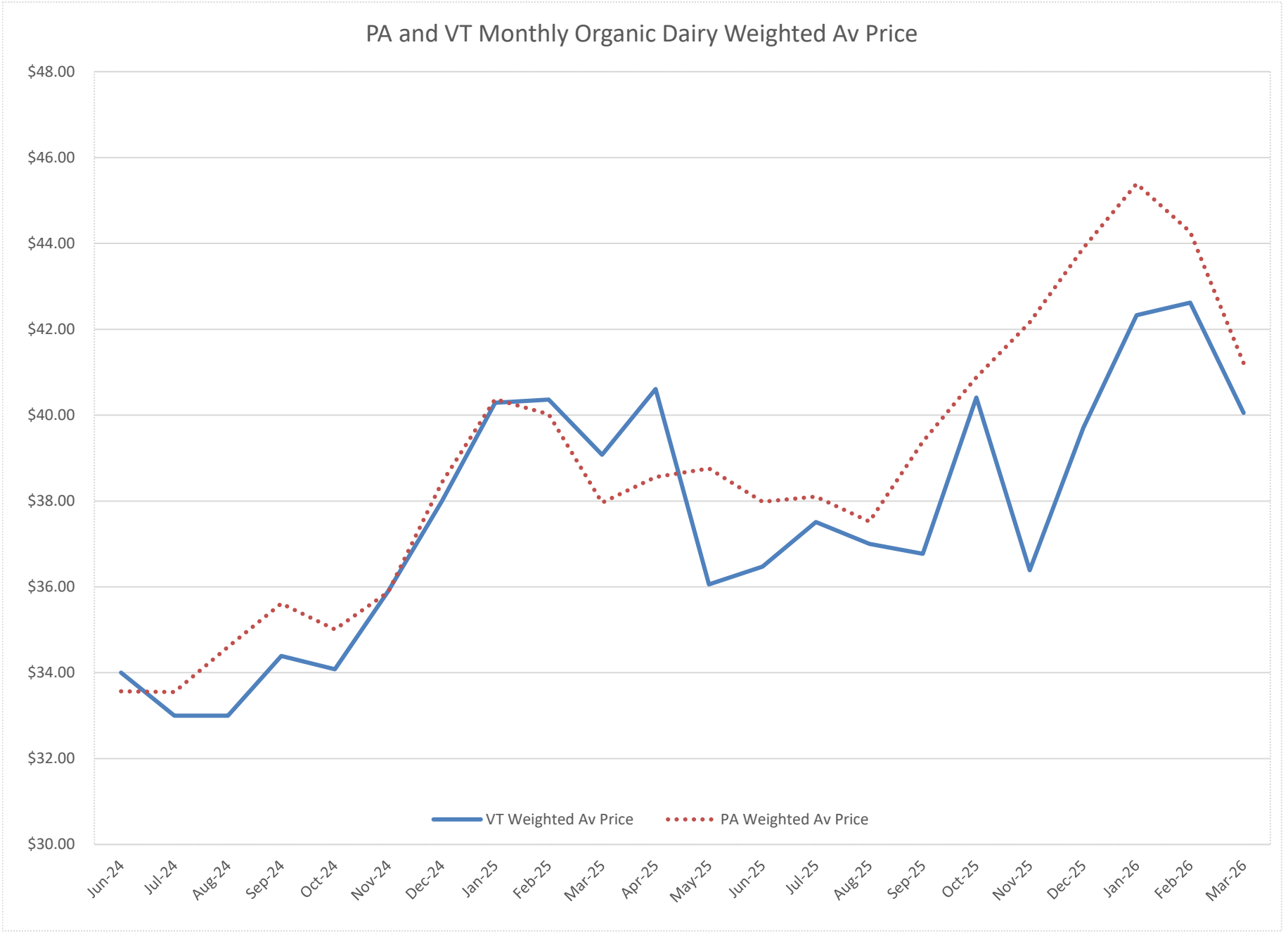

Average Organic Retail price for 1/2 gallons as reported by USDA AMS 2008-2026
$5.50
$5.00
$4.50
$4.00
$3.50
$3.00
Apr-08
Apr-09
Apr-10
Apr-11
Apr-12
Apr-13
Apr-14
Apr-15
Apr-16
Apr-17
Apr-18
Apr-19
Apr-20
Apr-21
Apr-22
Apr-23
Apr-24
Apr-25
Apr-26
Average retail price


Average retail price, average farm share and percentage for half gallon of organic milk
Retail Value
Farm Value
Percentage of retail
Average retail value of organic milk
Farm share as a percentage of retail value
$5.50
$5.00
$4.50
$4.00
$3.50
$3.00
$2.50
$2.00
$1.50
$1.00
$0.50
45%
43%
41%
39%
37%
35%
33%
31%
29%
27%
2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026

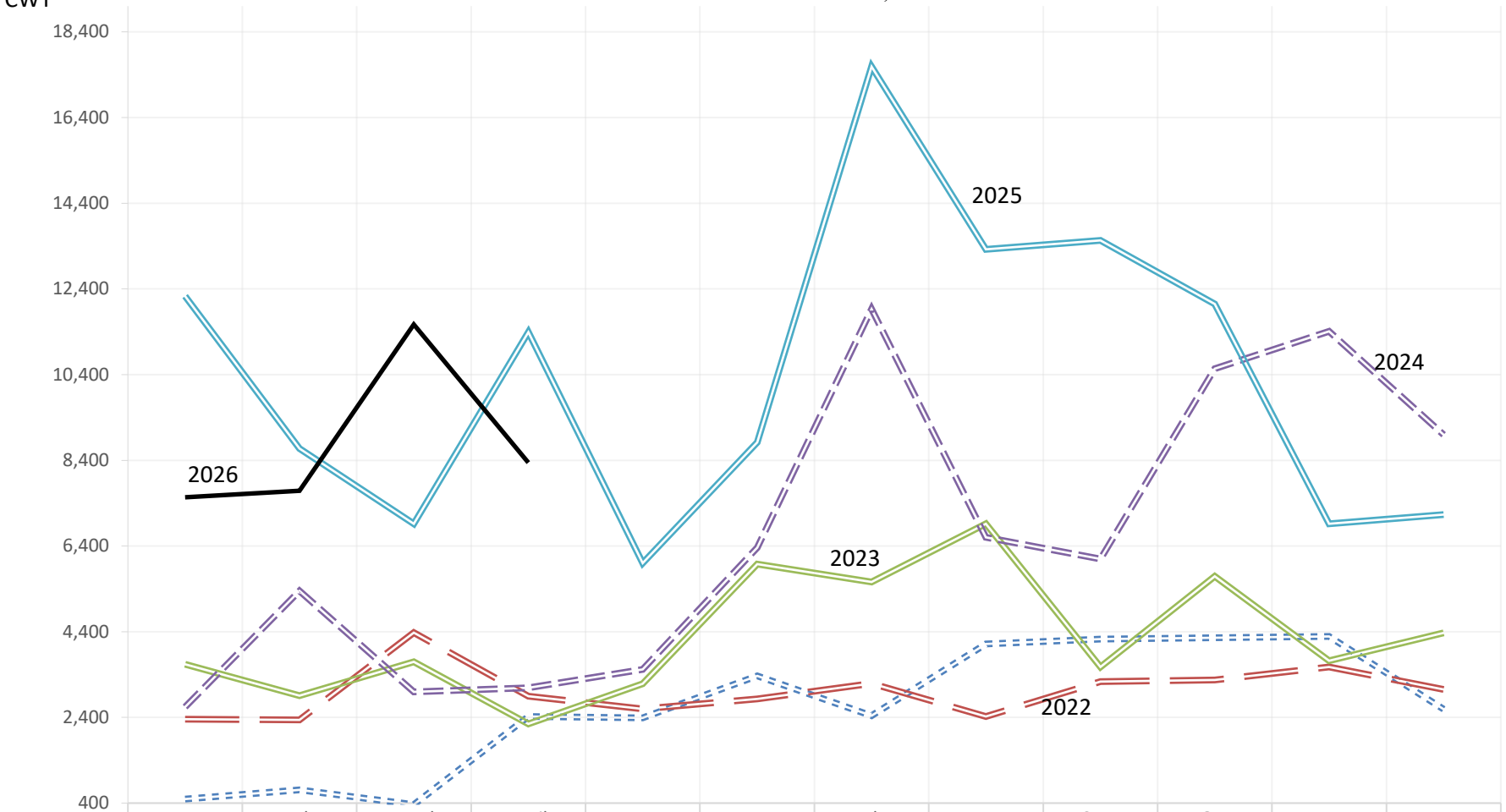

Million pounds
Utilization of Organic Fluid milk in FMMO 1 2016-2026 (not including fluid packaged milk processed out of order)
26
24
22
20
18
16
14
12
10
Jan-16
Apr-16
Jul-16
Oct-16
Jan-17
Apr-17
Jul-17
Oct-17
Jan-18
Apr-18
Jul-18
Oct-18
Jan-19
Apr-19
Jul-19
Oct-19
Jan-20
Apr-20
Jul-20
Oct-20
Jan-21
Apr-21
Jul-21
Oct-21
Jan-22
Apr-22
Jul-22
Oct-22
Jan-23
Apr-23
Jul-23
Oct-23
Jan-24
Apr-24
Jul-24
Oct-24
Jan-25
Apr-25
Jul-25
Oct-25
Jan-26
Apr-26
Whole Milk
Reduced Fat milk


Organic Whole Milk Retail Sales 2006-2026
Million pounds
155
135
115
95
75
55
35
15
Jan-06
Jul-06
Jan-07
Jul-07
Jan-08
Jul-08
Jan-09
Jul-09
Jan-10
Jul-10
Jan-11
Jul-11
Jan-12
Jul-12
Jan-13
Jul-13
Jan-14
Jul-14
Jan-15
Jul-15
Jan-16
Jul-16
Jan-17
Jul-17
Jan-18
Jul-18
Jan-19
Jul-19
Jan-20
Jul-20
Jan-21
Jul-21
Jan-22
Jul-22
Jan-23
Jul-23
Jan-24
Jul-24
Jan-25
Jul-25
Jan-26


Organic Reduced-Fat retail sales 2006-2026
Million pounds
150
140
130
120
110
100
90
80
70
60
50
Jan-06
Jul-06
Jan-07
Jul-07
Jan-08
Jul-08
Jan-09
Jul-09
Jan-10
Jul-10
Jan-11
Jul-11
Jan-12
Jul-12
Jan-13
Jul-13
Jan-14
Jul-14
Jan-15
Jul-15
Jan-16
Jul-16
Jan-17
Jul-17
Jan-18
Jul-18
Jan-19
Jul-19
Jan-20
Jul-20
Jan-21
Jul-21
Jan-22
Jul-22
Jan-23
Jul-23
Jan-24
Jul-24
Jan-25
Jul-25
Jan-26


PA and VT Monthly Organic Dairy Weighted Av Price
$48.00
$46.00
$44.00
$42.00
$40.00
$38.00
$36.00
$34.00
$32.00
$30.00
VT Weighted Av Price
PA Weighted Av Price
Jun-24
Jul-24
Aug-24
Sep-24
Oct-24
Nov-24
Dec-24
Jan-25
Feb-25
Mar-25
Apr-25
May-25
Jun-25
Jul-25
Aug-25
Sep-25
Oct-25
Nov-25
Dec-25
Jan-26
Feb-26
Mar-26

U.S. CENSUS BUREAU TRADE DATA: EXPORTS OF MILK AND CREAM, NOT CONCENTRATED NOR SWEETENED, OF A FAT CONTENT, BY WEIGHT, EXCEEDING 1% BUT NOT EXCEEDING 6%, CERTIFIED ORGANIC, IN CWT



	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec
2021	493	708	365	2,421	2,389	3,368	2,443	4,114	4,227	4,260	4,290	2,595
2022	2,358	2,342	4,379	2,896	2,601	2,832	3,192	2,424	3,236	3,275	3,577	3,051
2023	3,639	2,911	3,695	2,249	3,188	5,975	5,562	6,919	3,578	5,691	3,720	4,373
2024	2,643	5,352	2,998	3,093	3,518	6,360	11,930	6,604	6,096	10,538	11,407	8,997
2025	12,229	8,677	6,920	11,391	6,001	8,820	17,588	13,321	13,532	12,050	6,918	7,134
2026	7,537	7,687	11,571	8,345								