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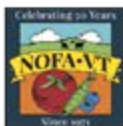
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Pasa Sustainable Agriculture's Dairy Grazing Apprenticeship Program (DGA) ^

Upstate Niagara

^ Trade Show | * Food Donation



DIRECTIONS:

To: Evangelical Lutheran Church, 200 East Logan Street, Reedsville, PA 17084

The following are general directions.

You are advised to use GPS or maps for specific routes from your location.

FROM NEW ENGLAND STATES: Get to I-84 (CT), then take it to I-81S, I-80W to US 15N; get on 22W/US-522 in Lewistown, PA. Get on US-22 W/US-322 W/US-522 S in Lewistown from PA-304 W and New Berlin Hwy. Follow US-322 W to PA-655 N in Reedsville. Take the PA-655 exit from US-322 W. Take N Main St. to E Logan St in Reedsville.

FROM CENTRAL NY (SYRACUSE AREA): Get on I-86 W/NY-17 W in Horseheads from McLean Rd, Fall Creek Rd and NY-13 S. Take US-15 S and US-220 S to PA-477 N in Lamar Township. Take exit 107 from US-220 S. Follow PA-64 S, PA-144 S and US-322 E to E Logan St. in Reedsville.

FROM THE WEST (YOUNGSTOWN OH): Follow I-80 E to PA-26 S/US-220 S in Spring Township. Take exit 161 from I-80 E. Continue on PA-26 S/US-220 S. Take PA-144 S and US-322 E to E Logan St in Reedsville.

LODGING:

There are many options for lodging in or near Reedsville. It is booking up fast and the rates will rise the closer we get to Field Days, so you are encouraged to make plans now rather than waiting until September. A Google search of your favorite travel site is the best place to start. These days, cancellation policies are pretty flexible, so keep that in mind if you aren't totally sure you will be able to attend. In addition to hotels, inns, camping and RV sites, VRBO (www.vrbo.com) and Airbnb (www.airbnb.com) offer vacation rentals, ranging from single rooms to whole houses; there are even Yurts on organic farms offered!

ABOUT NODPA:

The mission of the Northeast Organic Dairy Producers Alliance is to enable organic dairy family farmers, situated across an extensive area, to have informed discussion about matters critical to the wellbeing of the organic dairy industry as a whole. Contact Ed Maltby, Executive Director, by phone, 413-772-0444, or by email, ednodpa@comcast.net. Visit the website at www.nodpa.com.

QUESTIONS? If you have questions about the NODPA Field Days, contact Nora Owens, NODPA Field Days Coordinator, at noraowens@comcast.net or 413-772-0444.

Non-Profit Org.
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Northeast Organic Dairy Producers Alliance

c/o Ed Maltby
30 Keets Road
Deerfield, Ma 01342



Northeast Organic Dairy Producers Alliance

The 23rd Annual NODPA Field Days

Farming With Financial Clarity,
Confidence and Optimism
(Without Digging the Hole Any Deeper)

Sep. 28 & 29, 2023

Evangelical Lutheran Church

200 E. Logan Street, Reedsville, PA 17084



EARLY BIRD RATE!
Register by September 16th
(Pay ahead or in-person)

SCHEDULE: Thursday, September 28, 2023

8:30 – 11:30 am **FARM TOUR**
Sunny Crest Farm
579 Greenwood Road, Belleville, PA 17004

David and Suzanne Peachey, along with their two young children, farm Sunny Crest Farm, a 100% grass based organic dairy. They have a milking herd of 65 cows and 25 replacement heifers on 62 acres, owned, and 23 more, rented, with approximately 30 more rented and certified by the end of the summer. By focusing on producing premium 100 percent grassfed milk, the Peachey's have been able to reduce their variable costs while selling milk at a premium. The farm ships to Organic Valley's Grassmilk® label. David refers to his farming practice as the "lean method of farming." The practice is based upon the goal to "graze every acre that we have and buy every ton of forage that we feed," David said.

Noon-1:00 pm **REGISTRATION AND LUNCH**
Evangelical Lutheran Church, 200 E. Logan Street, Reedsville, PA 17084

1: 00 – 2:45 **The Foundations of Profitability in Organic Dairy**
Presenter: Alvin Peachey, Saddlers Run Farm, Allensville, PA, will identify the key principles to profitability, from understanding the role of soil health to important decision-making strategies, and more.

2:45 – 3:00 **BREAK**

3:00 – 4:30 **What Does Profitability Look Like on Your Farm, and How Do You Approach It?**
A Farmer Panel Discussion:
Invited panel members:
Dwight Stoltzfoos
Springwood Organic Farm, Kinzer, PA
Kirk Arnold/Kathie Arnold
Twin Oaks Dairy, Truxton, NY
Eric Sheffer
Sheffer's Grassland Farm, Hoosick Falls, NY
Moderator:
Ted LeBow
Managing Partner and Co-Founder, Kitchen Table Consulting, Bala Cynwyd, PA

4:30 – 5:30 **TRADE SHOW AND SOCIAL HOUR**

5:30 – 7:00 **NODPA ANNUAL MEETING AND BANQUET:**
Liz Bawden & Kirk Arnold,
NODPA Board Co-Presidents,
and Ed Maltby, NODPA Executive Director

Visit the NODPA Field Days webpage to read more and register today.



7:00 – 9:00 **KEYNOTE PRESENTATION:**
***"Farming with Financial Clarity:
By focusing on the financial side of your
business, you can increase profits and
make solid business decisions"***
with TED LEBOW,
Managing Partner and Co-Founder,
Kitchen Table Consulting



Ted LeBow is a serial entrepreneur. His first business venture (in 1980) was a farm in Idaho where he bought his first tractor, signed his first loan with the Production Credit Association and started waking up in the middle of the night worrying about the rain ruining his hay crop.

He graduated in 1989 from Cornell University School of Agriculture with a Business Management Degree. He's run eleven small businesses, six of which he owned all or part of. Since 2008, he's grown two small business management consulting firms. As of 2017, JRI Consulting and Kitchen Table Consultants have served over 200 small businesses.

9:00 pm **MEETING ADJOURNS**

Friday, September 29, 2023

6:30 – 9:00 am **CONTINENTAL BREAKFAST**
Evangelical Lutheran Church, 200 E. Logan Street, Reedsville, PA 17084

7:00 – 9:00 **PRODUCER-ONLY MEETING:** A meeting in which producers can speak freely about all things related to the organic dairy industry.

9:00 – 10:00 **The 6 Principles of Soil Health: Where profit comes from and how to increase it every year.**
Presenter: Roman Stoltzfoos, Springwood Organic Farm, Kinzer, PA

10:00 – 11:00 **Profitability: Putting the Foundations into Practice.**
Alvin Peachey, presenter. Alvin will describe the process he uses to increase profitability on his farm, tying together all of the elements—soil and animal health, and clear financial decision making—he successfully employs on his farm, ahead of the afternoon farm tour.

11:00 – 12:15 p.m. **Whole Herd Health: Holistic cow care practices to enhance health and productivity on your farm.**
(with a special emphasis on herbal medicine and homeopathic practices)
Dr. Cynthia Lankenau, DVM, Holistic Center for Veterinary Care, Colden NY

12:15 – 1:00 pm **LUNCH;** door prize drawing, final announcements

1:00 **Travel to Saddlers Run Farm**

1:30 pm **FARM TOUR**
Saddlers Run Farm
12337 Metztown Road, Allensville, PA

Alvin, Marianne Peachey and their 4 children own and operate Saddlers Run Farm, a 100% grass-fed dairy herd of 75 cows on 150 acres of pasture. They've perfected a system in which they purchase all of their supplemental feed, which consists solely of high-quality certified organic baleage. The decision to focus on grazing and herd management, and leave the growing of hay to someone else, was one of many which was made to enhance the economics of the dairy farm as it has evolved since its establishment in 2010. The Peachey's ship their milk to Organic Valley. Alvin is also a crop consultant and Keystone Bio-Ag dealer. His bottom line is: "understand your finances."

REGISTRATION FORM

The 23rd Annual NODPA Field Days and Producer Meeting and Dinner

Early Bird Rates Until September 16th!

COST

EarlyOn-Site

QTY

TOTAL

REGISTRATION: Thursday & Friday

Organic dairy & transitioning dairy producers

FREE

\$0

All who aren't organic dairy producers

\$35

\$50

\$

MEALS: Thursday & Friday

Thursday lunch for Adults

\$10

\$15

\$

Thursday lunch (under 11)

\$5

\$10

\$

Thursday dinner for Adults

\$25

\$35

\$

Thursday dinner (under 11)

\$12.50

\$15

\$

Transitioning farm member. Thursday evening dinner

Free

\$0

Friday breakfast (6:30-9am)

\$5

\$10

\$

Friday lunch

\$10

\$15

\$

NODPA NEWS SUBSCRIPTION (6 issues)

\$50

\$

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\$

\$

Total amount enclosed:

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YOU CAN ALSO REGISTER ONLINE AT:

https://nodpa.com/p/127/