



HP HOOD LLC Organic Milk Program

Base Price \$24.90 per cwt

For milk containing 3.5% butterfat, 2.99% protein and 5.65% other solids. The price will be adjusted for components based on the actual tests. Announced Market Administrator prices will be used to calculate the adjustments.

Market premium

\$2.00 based on market conditions

Cost of Farming Adjustment

The base price of milk will be increased by a minimum of 1.5% annually on a compounded basis

Sign up Bonus

\$1.00 cwt for the first six months. (new milk only)

Transition Premium

\$2.00 per cwt during the 12 months of transition.

Winter Grain Program

\$2.00 per cwt on all milk shipped in the months of January, February and December.

Quality Premium Program

Premiums for low Standard Plate Counts:

\$0.05 per cwt for SPC between 9,000 and 16,000

\$0.15 per cwt for SPC between 5,000 and 8,000

\$0.25 per cwt for SPC of 4,000 or less

Premiums for low P.I. counts:

\$0.20 per cwt for PI counts between 17,000 and 32,000

\$0.35 per cwt for PI counts between 9,000 and 16,000

\$0.75 per cwt for PI counts of 8,000 or less

Premiums for low Somatic Cell Counts:

\$0.25 per cwt for SCC between 251,000 and 300,000

\$0.50 per cwt for SCC between 201,000 and 250,000

\$0.75 per cwt for SCC between 151,000 and 200,000

\$1.00 per cwt for SCC of 150,000 or less

To receive the quality premiums the milk must pass standards for cryoscope testing and show no inhibitors.

Volume Premium Program

\$0.15 per cwt for 75,000/month

\$0.30 per cwt for 150,000/month

\$0.50 per cwt for 300,000/month

Hauling Charge

None

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